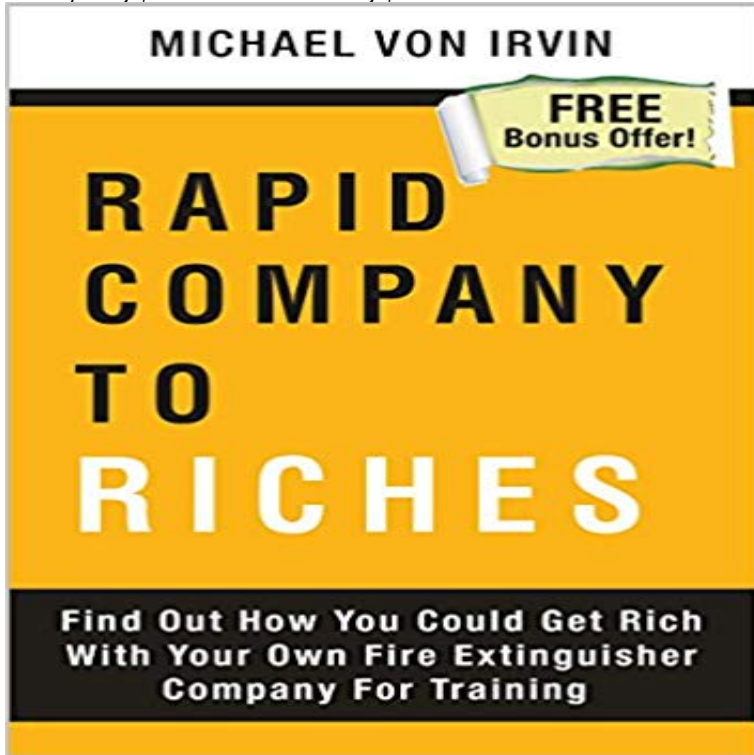


## Rapid Company To Riches: FREE Bonus Offer! A Lot of People Are Saying Good Things About This Book



At age 9, he started out selling Mexican pottery that a truck driving neighbor smuggled over the border. Well, it wasn't actually smuggled merchandise, but he always had to think of it that way. He barely scraped together enough money for the first shipment. His mission was to sell all of his stock before the truck returned weekly from its long haul. After succeeding with his first startup, he continued to open and start up one business after another. Many of his early businesses failed due to lack of know how. But he kept going until he developed an easy to follow list of what to do and what not to do, to essentially ensure business success for any type of business large or small. But he never forgot what he learned with his first business. You have to have something to sell, if you don't, you have to find something to sell. This can be information, books, software, furniture, or anything else. What you have to sell doesn't matter as long as you have something. Now you have to think of it the way Michael did at age 9, that is what you have to sell is like a hot potato and you just caught it, time to get rid of it by selling it fast or you will get burned. Secondly, you have to have a market someone who wants your product. Thirdly, you have to send a message to this market that you have what they want. Then sell, sell, sell, all the while keeping up with growth, business bills, staff, personal bills, and the tax man. Michael Irvin learned this early and after making and spending millions of his own dollars and 11 years of staying up late, reading, and studying the best material he could buy. These secrets are shared in the books that he writes or co-authors under several different pseudonyms. He publishes his books under the series The Little Guys Way To Riches. I hope you enjoy the book. Look for others under Michael T. Irvin or [www.thelittleguyswaytoriches.com](http://www.thelittleguyswaytoriches.com)

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